



THE CHEMICAL INDUSTRY

in the Berlin-Brandenburg Capital Region

THE GERMAN CAPITAL REGION
MORE VALUE FOR YOUR INVESTMENT

Berlin-Brandenburg: 10 convincing benefits for your investment

- Proximity to growth markets in Middle and East Europe
- High qualified, motivated, and available experts
- Leading large-scale chemistry sites
- Industry-friendly surroundings
- Highest research density in Germany
- Flexible working hours and good cost-benefit-ratio
- Excellent traffic and telecommunication infrastructure
- Politically and economically stable conditions
- Fast and unbureaucratic licensing procedures
- Best capital investment subsidy in Europe



Cost-benefit: High added value at low costs

The chemical industry in Germany's capital region is on growth curve. In 2006, Brandenburg's chemical and plastic companies alone registered a total sales increase by nearly 25%. Meanwhile 40% of the sales in the capital region are from all chemicals companies of the newly formed German Federal States. In Berlin-Brandenburg, companies profit from high quality, flexible working hours, and favourable cost-benefit-ratio. The labour costs in East German industries are internationally comparable with Japan, Italy, and Spain, whereas the West German labour costs head on top of the ranking, directly followed by Norway and Denmark.



Plant view of the BASF Schwarzheide GmbH in Schwarzheide

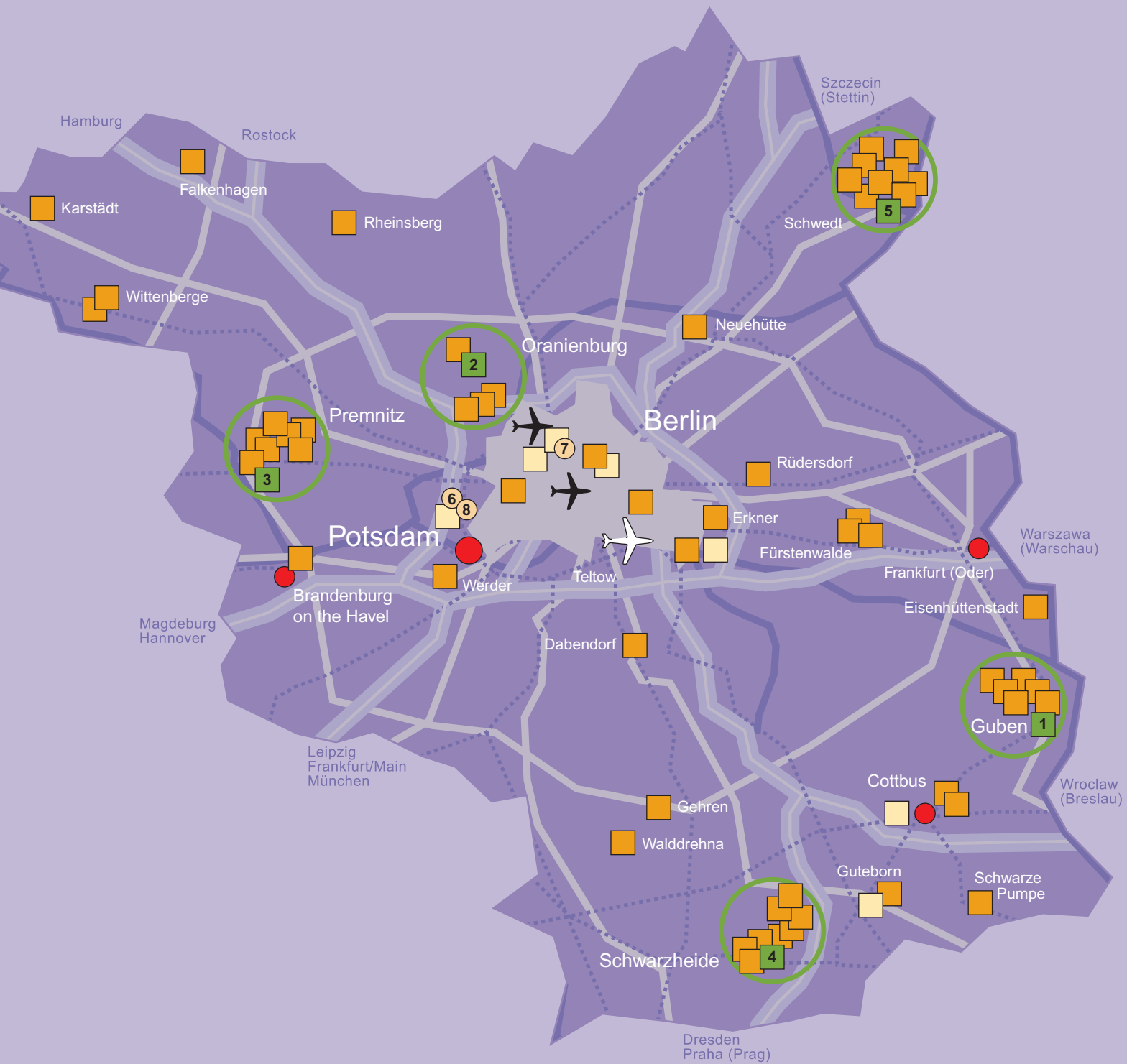
Expertise benefit: Excellent qualified employees available











Almost 17 000 experts work currently in more than 100 companies of the chemical industry in Berlin and Brandenburg. Neither a lack of qualified new recruits is registered: about 3 000 students are studying chemistry at one of the capital region universities or universities of applied sciences, whose academical qualities is highly estimated in a Germany-wide comparison.



Chemist in the technical school of the BASF Schwarzheide GmbH in Schwarzheide

The chemical industry in Berlin-Brandenburg



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|---|--|---|---|
|  | Federal Highway |  | Selected companies of the industry |
|  | State Highway |  | Research institutes |
|  | Railroads |  | Universities and technical Universities of Applied Sciences |
|  | Waterways |  | Leading chemistry sites |
|  | Airports | | |
|  | Berlin Brandenburg International (BBI) | | |

The Network of Success

CHEMICAL PARKS

- 1** **Chemical Park Guben**
Chemicals and plastics processing industry with short lanes to East Europe
www.guben.de
- 2** **Chemical Park Oranienburg**
Pharmaceutical industry near the German capital
www.oranienburg.de
- 3** **Chemical Park Premnitz**
Plastics processing and recycling
www.premnitz.de
- 4** **Chemical Park Schwarzheide**
Plastics Competence Centre
www.schwarzheide.de
- 5** **Chemical Park Schwedt/Oder**
Attractive site, harbour with Baltic Sea access
www.schwedt.de

SELECTED CHEMICAL COMPANIES

BASF Schwarzheide GmbH
www.basf-schwarzheide.de

Bausch & Lomb Dr. Mann Pharma GmbH
www.bausch-lomb.de

Bayer Schering Pharma AG
www.bayerscheringpharma.de

Biopetrol Schwarzheide GmbH
www.biopetrol-ind.com

Berlin Chemie AG
www.berlin-chemie.de

FEBRA-Kunststoffe GmbH
www.febra.de

FRÄNKISCHE ROHRWERKE Gebr. Kirchner GmbH & Co. KG
www.fraenkische.de

GELKAPS GmbH
www.gelkaps.de

Goodyear Dunlop Tires Germany GmbH
www.eu.goodyear.com

LACUFA GmbH varnish und colours
www.lacufa.de

LAUFARON GmbH
www.laufaron.de

Linde Gas Produktionsgesellschaft mbH & Co. KG
www.linde-gas.de

Märkische Faser GmbH
www.maerkische-faser.com

Megaflex Schaumstoff GmbH
www.megaflex-schaumstoffe.de

Nycomed Oranienburg GmbH
www.nycomed.de

PCK Raffinerie GmbH
www.pck.de

Performance Fibers GmbH
www.performancefibers.com

Pfizer Pharma GmbH
www.pfizer.de

Rowasol GmbH
www.rowa-group.com

Trevira GmbH
www.trevira.de

UNYLON Polymers GmbH
www.unylon-polymers.de

Velind Chemie GmbH
www.velind.de

COOPERATION NETWORKS

Kunststoffnetzwerk Brandenburg KUBRA e.V. (Incorporated Society)
www.kubra-ev.de

SELECTED SCIENCE AND RESEARCH INSTITUTES

- 6** **Fraunhofer Institute for Applied Polymer Research**
www.iap.fraunhofer.de
- 7** **Department of the Fraunhofer Institute for Assembly and Packaging Technologies for Microsystems**
www.pb.izm.fhg.de
- 8** **Research in Colloid and Interface Science**
www.mpikg-golm.mpg.de

Market benefit: proximity to raw materials and markets

As one of the worldwide most lucrative markets for chemical products, Germany offers traditionally excellent market potentials. However, the German capital region is the perfect basis for a successful opening of this growth market. Efficient regional networks, like Kubra co-operating with all East German chemical clusters, a perfectly developed traffic infrastructure, active promotion of economic development, and grown supply and distribution channels, make sure that raw and basic materials are available just in time, and that products are supplied according to the demand. Special market access initiatives facilitate the opening of the fast growing Middle and East European chemistry markets. The increasing domestic demand and a high export quote provide continuing good growth prospects.

www.kubra-ev.de

Location benefit: concentrated competence in chemistry and plastics

Dynamic growth and an innovation-eager ambience characterise the chemicals industry in the capital region. The industry is currently employing more than a third of all employees working in East German chemistry companies. In 2006, the regional chemicals and plastics companies produced a turnover by around 6,7 billion euros. They represent the complete value chain – from plastics to chemical fibre and pharmaceuticals. The region strengthens its importance as a European competence centre for the chemicals industry.



Employees of the PCK Raffinerie GmbH in Schwedt/Oder

Innovation benefit: unbeatable in research and development

In research and development, Berlin-Brandenburg is quantitatively and qualitatively a heavy weight in Europe: 11 universities, 17 universities of applied sciences, more than 180 000 students, and over 250 private and public institutes form a dense network of an infrastructure with practical orientation from which chemicals companies can profit. Brandenburg presents famous institutes with plastics competence like the Fraunhofer Institute for Applied Polymer Research and the Department of the Fraunhofer Institute for Assembly and Packaging Technologies for Microsystems. Modern chemical sites and cooperation sites in Schwarzeide or Schwedt for example, support the technology transfer and provide economical benefits.



Process control during the solid production at the Berlin Chemie AG in Berlin



Blistering of tablets, Berlin Chemie AG in Berlin

Photos:

Title: PCK Raffinerie GmbH, Schwedt/Oder: Harald Hirsch

Plant view BASF Schwarzheide GmbH: BASF Schwarzheide GmbH

Technical school: BASF Schwarzheide GmbH

Employees of the PCK Raffinerie GmbH, Schwedt

Process control: Berlin Chemie AG

Blistering: Berlin Chemie AG

Reichstags dome: Berlin Partner GmbH/FTB-Werbefotografie

Sanssouci castle: Ministry of Economics of the Federal State of Brandenburg

Sailing Ships on the Havel: Ministry of Economics of the Federal State of Brandenburg

Nauen Gate: Ministry of Economics of the Federal State of Brandenburg



Quadriga and Reichstag building



Castle Sanssouci in Potsdam



Excellent leisure facilities in the region



In front of the Nauener Gate in Potsdam

■ Investments are Worth Something Here

Berlin-Brandenburg offers the most optimal incentives and business conditions in Europe. Investment incentives are direct non-repayable subsidies. The development programs established for investment assistance bring together financial sources from the EU, the federal government and the states of Berlin and Brandenburg. In the capital region, large corporations receive a subsidy of up to 30 %, mid-sized corporations up to 40 % and small-sized corporations up to 50 % of their investment costs.

■ Enjoyable Quality of Life

The region combines the international flair of Berlin with fascinating nature and historic sites of Brandenburg. A unique club scene, famous big events, more than 170 museums, 150 stages, about 500 palaces, churches and parks, tempt all types of travelers. The possibilities for recreational sports are limitless; the region offers golf, riding, water sports, aviation, and much more. Living, infrastructure, and free time activities are considerably lower-priced than in other comparable metropolis regions.

■ Investment Done Easily

Both business development agencies, Berlin Partner GmbH and Brandenburg Economic Development Board (ZAB), offer extensive support in relocating your business in Berlin-Brandenburg:

Competent, quick, unbureaucratic and complimentary

- Location: figures and facts on the economic region of Berlin-Brandenburg
- Personnel: support in recruiting and training new employees
- Real estate: assistance with property search for rent or purchase
- Financing: consulting regarding possible incentives, subsidies, and financing possibilities
- Contacts: government offices, banks, business chambers, associations and business networks

■ www.businesslocationcenter.de

■ www.capital-region.de

Your contact persons in the capital region Berlin-Brandenburg:

ZAB
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Development Board

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